# FINANCIAL RESULTS Q1 2018

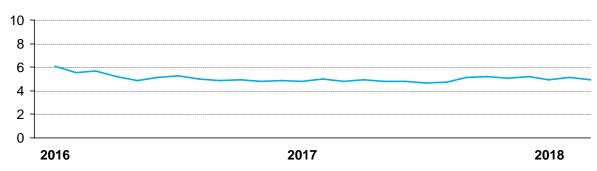
CEO Christian Rynning-Tønnesen CFO Irene Egset 26 April 2018





# Health, safety and environment

#### TRI-rate<sup>1</sup>



- Health and safety
  - No serious injuries in Q1
  - Top priority to continuously improve safety performance
- Environment
  - No serious environmental incidents in Q1



# **Highlights in Q1**



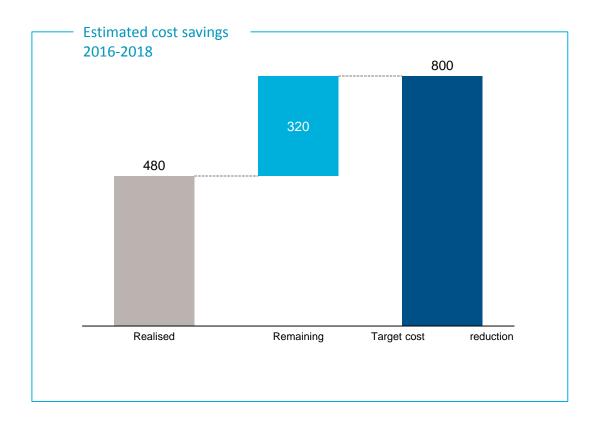
Record high hydropower generation

Bordalsvatn

- Underlying EBIT of NOK 5962 million, up NOK 1972 million
- ▶ Performance improvement programme realised NOK 480 million so far
- Large gain from divestment of Dudgeon offshore wind farm
- Successful listing of Fjordkraft
- Strong result: Net profit amounting to NOK 10282 million, up NOK 7534 million



# Cost reductions from the Performance Improvement Programme





# Exit from offshore wind completed: Large gains



Sheringham Shoal

- > 30% share in Dudgeon divested with a gain of NOK 5.1 billion
- Statkraft's strategy to exit from offshore wind resulted in total recognised gains amounting to NOK 8.7 billion in addition to contributions from holding period



# Successful listing of Fjordkraft



- Statkraft divested its shares through the Initial Public Offering (IPO)
- Statkraft's subsidiary Skagerak Energi and associated company BKK continue as investors in Fjordkraft after the listing
- Gain amounting to NOK 1.7 billion



## Outlook



Visualisation of a wind park at Fosen

- Robust earnings and strengthened financial position:
  - Europe's largest reservoir capacity and flexible power plants
  - Long-term contracts contribute to stabilising revenues and net profit
  - Ongoing performance improvement programme strengthens competitiveness
  - Divestments strengthen financial solidity
- New renewable investments in hydro-, wind- and solar power



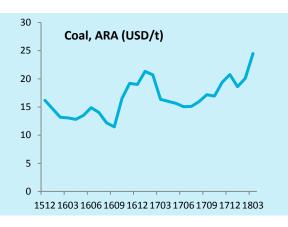
# **Key figures**

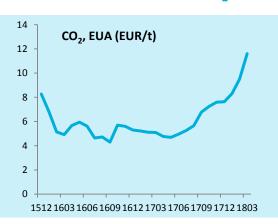
NOK million	Q1 2018	Q1 2017	The year 2017
Net operating revenues and other income	8 884	6 972	23 350
Operating profit/loss (EBIT) underlying	5 962	3 990	10 824
Net profit	10 282	2 748	11 707

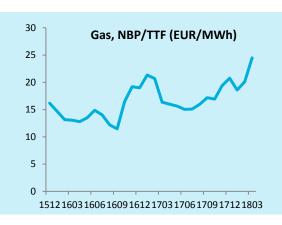
- First quarter 2018:
  - Nordic prices measured in EUR up 24% Q-on-Q
  - Overall generation up 23% Q-on-Q
- Net profit impacted by gains from divestments of offshore wind asset and listing of Fjordkraft



# Price drivers and the German power market

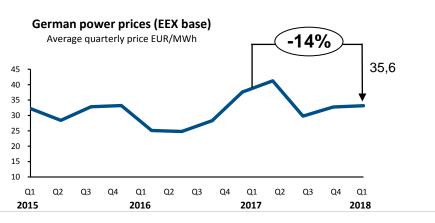






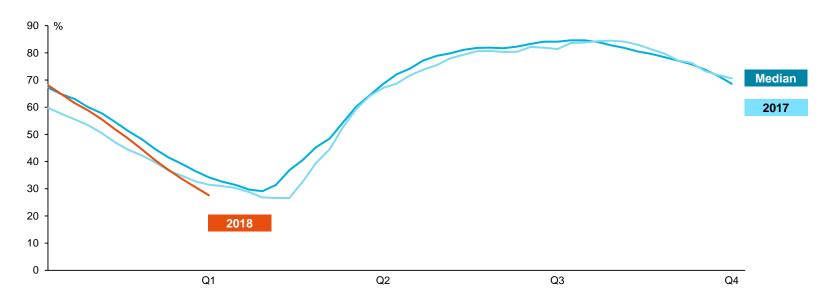
## Q1 2018 vs. Q1 2017

- Coal, CO<sub>2</sub> and gas prices increased
- German power prices down by 14%
  - Mainly related to higher nuclear and wind power generation





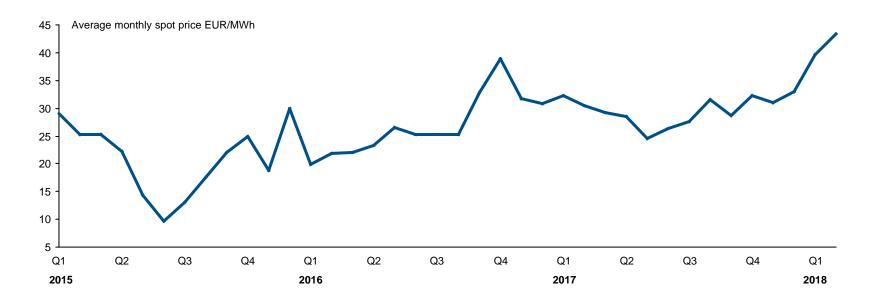
## Nordic reservoir level



Nordic reservoir level (total market) was below median at 81% end of March due to cold and dry weather.



# **Nordic power prices**

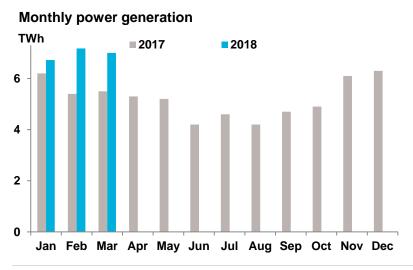


Nordic power prices 38.6 EUR/MWh, up 24% Q1 2018 vs. Q1 2017



# **Energy management**

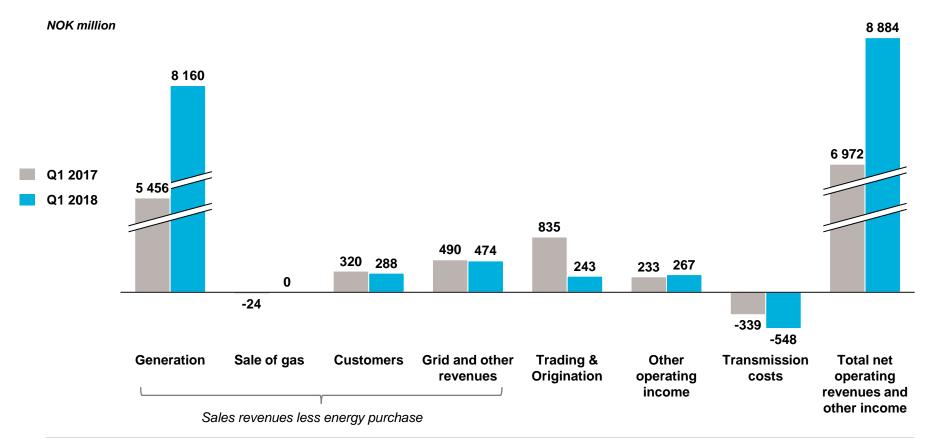




Q1 generation up 23% Q-on-Q					
Technology	TWh	Change in TWh			
Hydropower	19.9	4.1			
Wind power	0.6	-0.2			
Gas power	0.4	-0.1			
Bio and solar power	0.1	-			
Total	21.0	3.9			

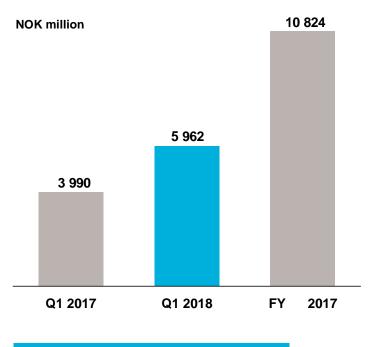


# Q1 net operating revenues and other income





# **NOK 6 billion in underlying EBIT**

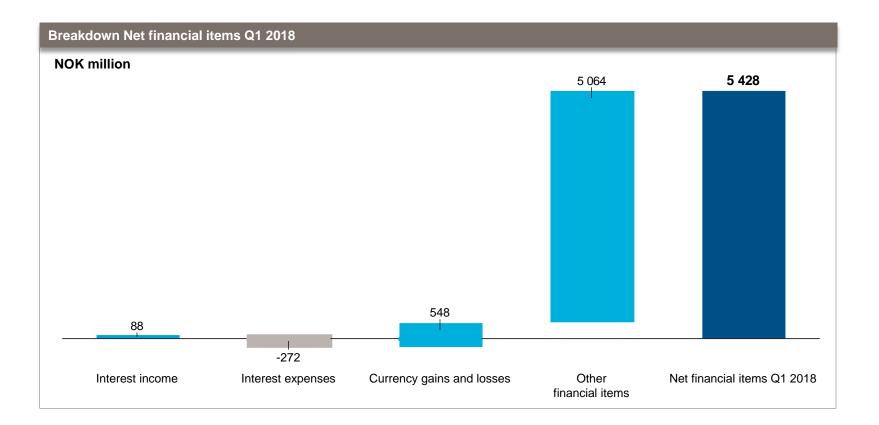


- Underlying EBIT up NOK 1972 million Q-on-Q
- Primarily a result of
  - higher Nordic power prices
  - record high generation

Δ Q1 18/Q1 17 +49%



## **Financial items**





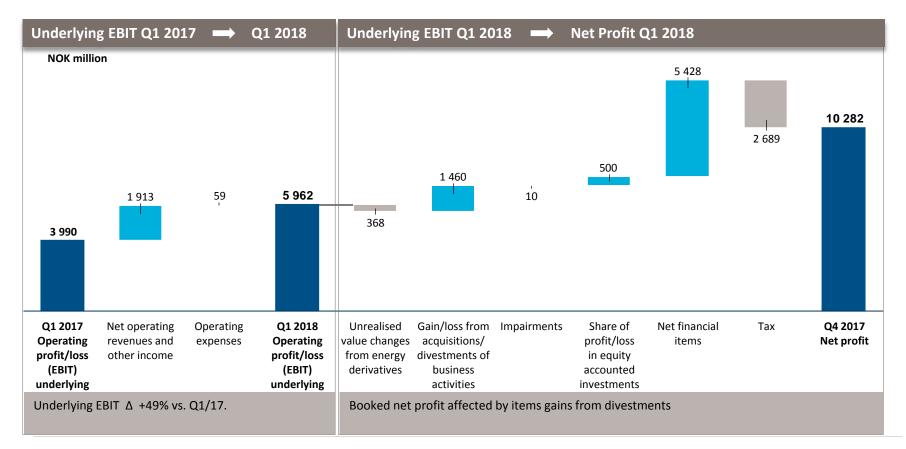
## **Net profit**

NOK million	Q1 2018	Q1 2017	The year 2017
Net profit	10 282	2 748	11 707

- Solid contributions from operating activities
- Gains from divestment of offshore wind assets and listing of Fjordkraft

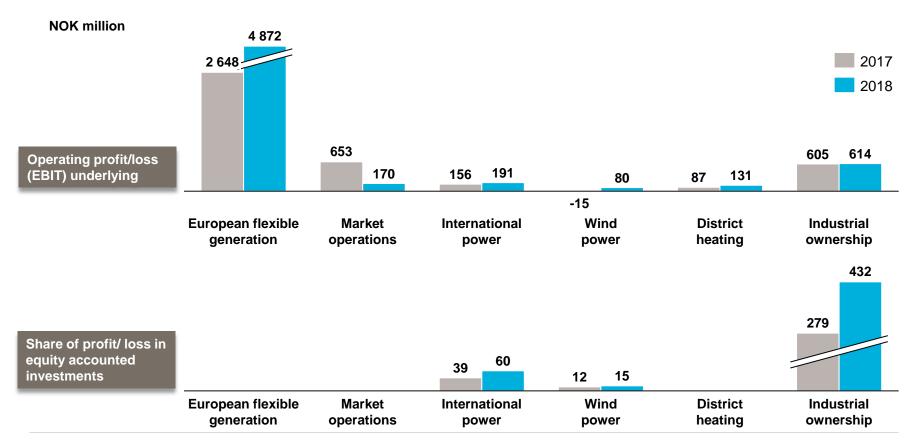


# Q1 net profit breakdown



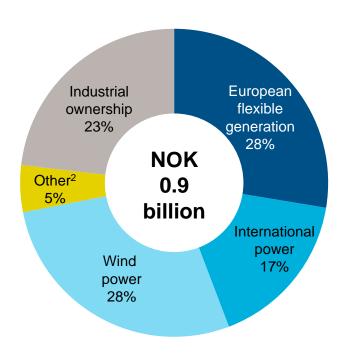


# **Q1** segment financials





# Q1 2018 capital expenditure<sup>1</sup>



- Distribution of CAPEX in the quarter:
  - 54% expansion investments
  - 45% maintenance/other investments
  - 1% shareholdings
- New hydropower capacity under construction in Albania
- Wind power developments in Norway
- Maintenance primarily within Nordic hydropower and Norwegian grid

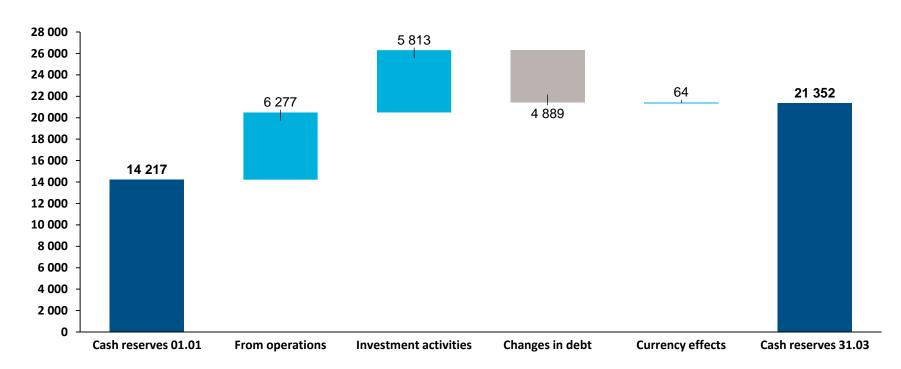


<sup>&</sup>lt;sup>1</sup> Excluding loans to equity accounted investments

<sup>&</sup>lt;sup>2</sup> Including District heating, Market operations and Other activities

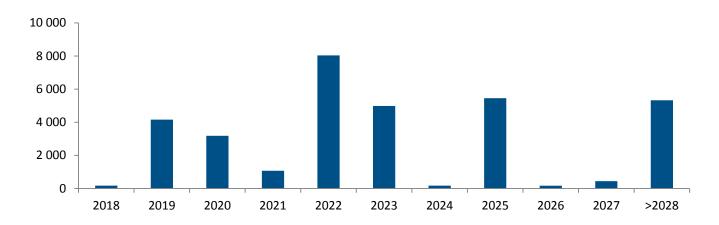
## Cash flow in Q1

#### **NOK** million





# Long-term debt repayment profile



- NOK 2.2 billion debt repurchased in Q1
- NOK 13.3 billion in net interest-bearing debt (NOK 32.4 billion in Q1 2017)
  - NOK 35%, EUR 59%, USD 2%, BRL 3%, CLP/CLF 1%
  - Average maturity: 5.6 years
  - Net interest-bearing debt-equity 11.8%



# **Strong credit ratings**



A-/Stable

MOODY'S
INVESTORS SERVICE

Baa1 / Stable

- Maintaining current ratings with S&P and Moody's
- Strong support from owner
- CAPEX adapted to financial capacity
- Rating impact assessment completed prior to new investment decisions



# **Summary**



- Delivering on strategy
- Strong underlying operations
- Robust financial position
- Solid foundation for further growth in renewable energy





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